

Veolia Transportation – North America

- *\$1 Billion Revenues*
- *Transit & Commuter Services*
- *Rail*
- *Paratransit*
- *Circulators (ShuttlePort)*
- *Veolia Transportation On Demand*

Veolia Transport on Demand

- **What is VTOD?**
 - A new division, combining SuperShuttle and our Taxi operations
 - Provides the missing link between private car and fixed route business
- **What is VTOD's Vision**
 - To set the standard for quality and become the dominant brand in on-demand transport
 - Strengthen VTNA's presence in North America
 - Build a top-quality national taxi brand

Veolia Taxi



The US Taxi Industry

- \$7 billion business, 70% in 20 large cities
- Transports 1.4 billion people annually
- Fragmented
- Typically a few large operators in each market, due to barriers to entry and regulation
- Inconsistent service, no industry standards

What Does Veolia Bring to US Taxi Operations?

- Secure Volume of Contract Business
- Relationships with Government Authorities
 - Currently Operating Over 120 Contracts in US
- Capital to Invest in Technology Improvements
 - Centralized Call Centers, GPS, Payment Systems
- Vehicle Insurance Programs for Drivers

Taxi and Transit – A Natural Fit

- **Taxi Fleet Widely Disbursed Throughout City**
- **Independent Contractors**
- **GPS Electronic Dispatching**
- **Taxi System Compliments Fixed Transit**
- **“The Last Mile” Solution**
- **Transit Riders Need On Demand Solution**



ON DEMAND

Taxi and Transit – A Natural Fit

- **Taxi More Feasible in Off-Peak Hours**
- **Taxi More Feasible for Low Density Trips**
- **Considerable Cost Savings For Transit**

Agencies



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Taxi & Transit – Accessible Vehicles

➤ Aging Populations Require More Mobility

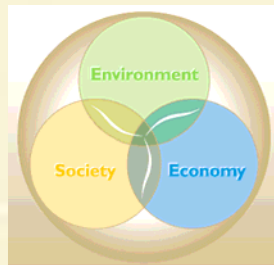
➤ Accessible Taxi Fleets Promote

Paratransit Partnership

Opportunities



Sustainable
Development



SuperShuttle



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Veolia's US Taxi Operations

- **Baltimore, MD**
 - Brand – Yellow Cab, 600+ Taxi
- **Denver, CO**
 - Brand – Yellow Cab, 500+ Taxi
- **Kansas City, MO**
 - Brand – Yellow Cab, 300+ Taxi

Real Examples With Transit

Denver Yellow Cab

- Over 500 Vehicles Servicing Denver and Boulder
- 23 Mobility Plus Wheelchair Accessible Vehicles
- Government Contracts Include:
 - Medicaid
 - Transit District Contracts:
 - ✓ Access-A-Cab
 - ✓ DRCOG



Denver Yellow Cab Community Service

- ✓ Access – A – Ride / RTD (Regional Transit District)
 - ❑ 1,000+ trips a month servicing Urban area to
 - ❑ DRCOG 3,150 trips annually \$41/trip
- ✓ Door to Door On-Demand Service
 - ❑ Mobility Wheelchair Accessible Services
 - ❑ 3,000 Trips / Week Dispatched and Serviced 24/7
- ✓ Government Accounts
 - ❑ Dedicate Resources & Services for the Health Services Industry
 - ❑ LogistiCare, Medicaid Medical Trips
 - ❑ Medicaid, Non- Medical Trips
 - ❑ Blood Banks
 - ❑ Hospital Lab Delivery
- ✓ Specialized Accounts
 - ❑ Schools

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Taxi Provides Cost Savings

- RTD Paratransit Costs
 - Avg. \$50/hour and \$41/trip
- Yellow Cab Taxi “Access-A-Cab” Program Costs
 - Avg. \$21/trip
 - Government Program Pays \$9



Significant Cost Savings!



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ON DEMAND

At Veolia, We Make Life Better for People

We take people where they need to go:

Work

School

Airport

Doctor

Visit friends

Grocery store

...And home again



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